RETAILERS MAKE **BIG PROFITS ON** SALES OF APPLES

Yorks Cost on Average About \$6.50 a Barrel and Are Sold at 10 Cents a Pound Or \$1

What is the legitimate profit, in percentage figures, on a barrel of

This, like the famous question of "How old is Anne?" is puzzling the brains of a great many people who are fond of apples, but who, unlike John D. Rockefeller, are under the necessity of asking the price before they buy. The general belief that "an apple a day keeps the doctor away," renders the answer impor-

There is room for variance of opinion in answering the query, but the statement that 75 to 100 per cent is too much will meet with practically unanimous assent.

And yet just such a profit is what some of the retailers in Memphis are making off the sale of a barrel of apples. Even some of the cash and carry people are open to such a charge. On the other hand, others have on some occasions at any rate. have, on some occasions at any rate

have, on some occasions at any rate, soid apples along in line with a reasonable profit on the cost price.

For instance: York Imperial apples are quoted on Front street—the jobbing center—at from \$5 to \$7 per barrel. The \$7 price is for fancy grades sold in small quantities. Good apples of this variety are priced at \$5 to \$6.59 per barrel, while the \$5 price is for seconds. Some of the grocers are selling the fancy grades for \$2.25 and \$2.50 per bushel.

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high as a peck, while others priced the peck at \$1. Now figure it out. York Imperials will average 120 pounds, net weight, or in round numbers [1] pecks of 12 pounds each. On the basis of mak-ing sales only in peck quantities, the return to the retailer would be \$11. Figuring the average price paid for these apples at \$6.50 per tarrel, this represents a profit of \$4.50 a barrel or approximately 70 per cent. In this connection it is well to rememthat packers and dealers regard loss to apples at this season of year as too small to be consid-

ered.

But, as a matter of fact, few sales are made where the customer takes as much as a peck. Probably by far the greater portion of the sales are for a few pounds. At 10 cents a pound a barrel of apples weighing 130 pounds brings the retailer \$13, which is a profit of \$5.50, or exactly 100 per cent.

Yes, prices are falling, but in this case they bring up with a sickening that when they reach the re-

Piles Cured in 6 to 14 Days
Druggists refund money If PAZO
DINTMENT fails to cure Itching, Blind,
Bleeding or Protruding Piles, Instant-

GRAND MASTER ORR TO VISIT MEMPHIS

Head of Knights Templar To

Be Entertained.

For the first time in the history of the two local commanderies the grand master of the grand encampment, Knights Templar, of the United States, is to be the guest of local members of the order. Joseph Kyle Orr, of Atlanta, the highest Knight Templar in the country, in an official sense, will be received by St. Elmo and Memphis commanderies at the Masonic temple Friday evening, Nov. 12.

In honor of his visit the two-

Never were the Women of this City Offered Such

Unusual Money-Saving Opportunities as in this

SALE of WAISTS

at One-Third Off

you in this sale!

ALL AT 1/3 OFF

blouses, tie-backs, hip and overblouses-of finest satins, georgette

crepe, crepe de chine, kitten's ear crepe and pussy willow taffethin amber, aztec, bisque, henna, jade, copen, turquoise, navy, brown,

Choice of Any \$ 5.98 Waist at 1.3 Off-Now \$ 4.00

Choice of Any \$ 6.75 Waist at 1-3 Off-Now \$ 4.50

Choice of Any \$ 7.50 Waist at 1-3 Off-Now \$ 5.00

Choice of Any \$ 8.95 Waist at 1-3 Off-Now \$ 6.00

Choice of Any \$ 9.75 Waist at 1-3 Off-Now \$ 6.50

Choice of Any \$12.50 Waist at 1-3 Off-Now \$ 8.35

Choice of Any \$14.75 Waist at 1-3 Off-Now \$ 9.75

Choice of Any \$16.00 Waist at 1-3 Off-Now \$11.00

Choice of Any \$17.50 Waist at 1-3 Off-Now \$11.65 Choice of Any \$19.75 Waist at 1-3 Off-Now \$13.15

Choice of Any \$24.75 Waist at 1.3 Off-Now \$16.50 Choice of Any \$29.75 Waist at 1-3 Off-Now \$19.85

Other Waists Up to \$49.50 All at 1 3 Off

Appropriate programment of the control of the contr

flesh, white and black—all the very latest models.

Included are—handsome costume blouses, fashionable "smock"

where in this city.



BY DORIS M'FERRIN

Rosemark High School, Kerrville.

I love America, the land of the free, because of the bigness of it, and the big things it does. She protects all smaller countries and the South American countries, she civilizes all its possessions, builds schools and sends the best of the

eachers into these possessions. America stands for equal rights. She gives men and women the right o elect their president and officers. We should be proud of the part the played in the world war, and of the men she produced as York, Pershing, Wilson. America gave 50,000 lives and even more money and eccived no money or either territory

as her reward.

America was strong enough to go and dig the Panama canal, where other countries had failed. The French had the machinery over here and then failed. America has shown justice in her policy toward Mexico. She gives us a home and protects



price is for seconds. Some of the grocers are selling the fancy grades for \$2.25 and \$2.50 per bushel.

Based on these job-lot prices, many grocers were pricing apples in a retail way Saturday night at 10 cents a pound. Some of the mainments for entertaining him during his tained this price for quantities as

Without Question the Most Remarkable Sale

of Fine Waists Held in Many Years

Involving Our Entire Stock

of High-Class Waists

AT ONE-THIRD LESS THAN THEIR ACTUAL WORTH TODAY! That is exactly the opportunity that is being offered

or less imperfect quality-but our own regular, care-

fully selected stocks, which, as you know, are superior

in every way to the usual run of blouses shown else-

Think of being able to choose from hundreds of the finest, newest, smartest waists ever brought together in any store-

Not "sale" waists of questionable style and more

All new models—elaborately beaded and embroidered and

trimmed in lace and braid, also tailored styles-every waist in

stock priced regularly at \$5.98 and upward is in this sale.

ROYAL ARCH MASONS **OBSERVE ANNIVERSARY** The 50th anniversary of the form-

ng of Memphis chapter, No. 95, Hoyal Arch Masons, will be celerated with a banquet and entertainnent at the Masonic temple Wednesday night, commencing at 6:15

Places at the banquet have been reserved by card, During the fiscal year just ended Memphis chapter has exalted 118 to the Royal Arch degree, giving thapter a total membership of 481.

REMOVES CHURCH BAR.

TRENTON, N. J., Nov. 10.-Rutgers o'clock. Past high priests and other of state a certificate of change in its charter removing the provision charge of the conterring of the Royal Arch degree. Arch degree.

The affair is in the hands of a church of America. This provision committee composed of H. L. Sullibard as been a part of the Charter since van, chairman; C. H. Wilson, W. M. I. Taylor, Jr., W. H. Flowers, Albert and amended in 1770.

BRODNAX

GEO. T. BRODNAX Optical Department

Prices Effective Bifocal Lenses.

CLEAR eyesight means mental alertness in business and social life. A professional examination by our optometrist will determine the proper glasses for your individual requirements.



Optometrist No. 102 In Charge

HIGHWAY BOARD WINS.

state highway-board gained a victory when Judge Andrew J. Cobb, of Clarke county superior court, de- tricts

ATLANTA, Ga., Nov. 10.—The county, dismissed the mandame and highway board gained a viebuilding should be distributed un a system of congressional road

EXTRA

Building Material Did Go Down

We can offer you any amount of new Brick at \$17.00 per M.; also used Brick at \$11.00 per M., and any other building material that you may need to complete your requirements on any building.

We have several carloads of brand new Sashes 12x16.6, light, which we are selling at onehalf price. Also many hundred new Glass Doors in regular stock sizes at one-half price. Call and see us at yard and office.

Tennessee Wrecking & Building Material Co.

474 North Manassas St. Phone Main 799

"ONT" Crochet Cotton 12c

O N T Cotton, all sizes, in white and all the wanted colors; special, a

(Main Floor.)



Control of the contro

Handkerchief Thread 7c

Bucilla handkerchief threads for crocheting or tatting dainty edges. Black, white and colors, ball 7c. (Main Floor.)

Art Needlework—Special

Pricings That Make It Profitable To Start Gift Things Now

And such a wide variety of pretty things are to be found here in the Needlework Section-gift things that are made doubly appreciable by the touch of handwork. And we show you how to finish them



Children's Stamped **Dresses Reduced**

sizes to 6 years. Tan, pink or blue, effectively stamped for embroidery. \$1.25 value, now

Gingham dresses for children of 6 to 12 years, made and stamped for embroidery. Excellent \$1.49 value; special, 98c.

Infants' long dresses of soft fine white batiste and stamped for finishing touches of dainty embroidery. Special at \$1.25.

Hiawatha "Dew Drop" Bags For Tiny Fingers to Bead

To see it is to want it-and every little girl can make her ownsimple instructions, beads and pattern come with each bag. All complete, featured at \$1.65.

Bugle Beads, so fashionable for trimming smart frocks-hlack, navy blue, brown and gray; special, buneff, 65c. Chenille Braid, so much sought for trimmings. All the wanted

Towels, good quality buck, size 19x36 in.; stamped in a variety of pretty designs; featured special now at 50c.

Fudge Aprons of good quality unbleached muslin; quaint pattern, stamped in neat designs; special now at 65c. Card Table Covers of crash or clover bleach, stamped in attractive

Royal Society designs, and special at \$1. Luncheon Sets of white clover bleach, 14 pieces, stamped in effective Royal Society designs; special at \$1.

Table Scarfs stamped in a variety of designs on tan art ligen; size 18x54 inches; very special now at \$1.50.

Night Gowns of soft pink nainsook, stamped in attractive designs for embroidery; \$2 values; now priced at \$1.50.

Lamp Shade Making Is a Fascinating Art

And that besides its being such a delightful and always acceptable gift-one that shows real thought in the selecting and making. Maybe you'll want to make one for your own boudoir, table or floor lamp, tog. Start today.

Here are all the things you need-and instructors to thow you how to combine them most effectively

Lamp Shade Frames, priced at \$4, to as low as 25c. Lamp Shade Braids for trimming, 25c to \$3 yard. Tassels of silk and chenille, at \$5c to \$1 each. Lamp Shades of Silk, rich colorings, \$2 to \$6 pard. Lamp Shade Fringe, all widths and colors, \$2.50 to \$6 yard.

Competent Instructors to Teach You How to Make Up Anything You Purchase Here.

New "Royal Society" Package Outfits Reduced

No need to say what these new packages embraceevery woman knows Royal Society outfits-their unique patterns and distinctive stamped designs-ma-

al an	d Hos	s for	embroide	ring comp	lete	in o
ckage-	-and	these	are the	New Fall	Out	fits
ir thes	e Red	uctions	:			
New		Royal	Society	packages,	now	25c.
New	50c	Royal	Society	packages.	now	35c.
New	60c	Royal	Society	packages.	now	40c.
New	65c	Royal	Society	packages,	now	45c.
New	7.56	Royal	Society	packages,	now	50c.
New	85c	Royal	Society	packages.	now	60c.
New	\$1.25	Royal	Society	packages,	now	85c.

New \$1.59 pkgs., now \$1 New \$1.65 pkgs., \$1.10. New \$1.75 pkg., now \$1 and \$1.25. New \$1.85 pkgs., \$1.25. New \$2.25 pkgs, \$1.75. New \$2.50 pkgs., now \$1.50 and \$2.

\$1.85 and \$2. New \$3 pkgs., now \$2 and 82.25. New \$3.25 pkgs., \$2.50. New \$3.50 pkgs., \$2.25. New \$4 pkgs., now \$2.50. New \$4.50 pkgs., now \$3.25 and \$3.50.

New \$2.75 pkgs., now

New \$4.75 pkgs, \$3.50. "Clover Beach" Centerpieces and Scarfs Reduced

White Clover bleach scarfs and centerpieces, stamped for embroidery-beautiful new Royal Society designs-75c scarfs, size 18x36 ins., 75c centers, 24-in., 50c. now 50c. \$1.50 centers, 36-in., now now 65c. \$1.25 scarfs, 18x54 ins.,

\$2.50 centers, 48-in., now \$1.75. Good Choosing in Discontinued

"Royal Society" Outfits Included are many attractive piecesbreakfast coats, children's rompers, shirt-

waists, tie racks, telephone screens and Price pads, etc. All exactly half price.

"Golden Fleece" Yarns New Shipments that



Bring all the New Colors at New Lower Price



Now at the new lower prices are the well-known Golden Fleece yarns in all the most sought sweater, tam, scarf, and slipper shades, all colors; both bright and subdued.

50c 4 or 8-fold Germantown, 45c. 50c ball Shetland floss, now 35c 70c knitting worsted, ball, 65c, 81,25 hank knitting yarn, red, white, black, gray or khaki, new priced \$1.15.

(Goldsmith's-Main Floor)

Avail yourself of this Opportunity to buy the newest and finest Waists at a saving of one-third.